Modifying researchers' data management practices: A behavioural framework for library practitioners

Susan Hickson, Kylie Poulton, Maria Connor, Joanna Richardson and Malcolm Wolski
Information Services, Griffith University, Brisbane, Australia

Abstract
Data is the new buzzword in academic libraries, as policy increasingly mandates that data must be open and accessible, funders require formal data management plans, and institutions are implementing guidelines around best practice. Given concerns about the current data management practices of researchers, this paper reports on the initial findings from a project being undertaken at Griffith University to apply a conceptual (A-COM-B) framework to understanding researchers’ behaviour. The objective of the project is to encourage the use of institutionally endorsed solutions for research data management. Based on interviews conducted by a team of librarians in a small, social science research centre, preliminary results indicate that attitude is the key element which will need to be addressed in designing intervention strategies to modify behaviour. The paper concludes with a discussion of the next stages in the project, which involve further data collection and analysis, the implementation of targeted strategies, and a follow-up activity to assess the extent of modifications to current undesirable practices.

Keywords
Research data management, behavioural framework, attitude, behaviour, capability, opportunity, motivation, libraries

Introduction
In recent years, advances in data management, data curation, dissemination, sharing, and research infrastructure have transformed the provision of library services to researchers. A considerable amount of literature has been published on the emergence in academic libraries of research data services for their faculty and students (Peters and Dryden, 2011; Weller and Monroe-Gulick, 2014; Si et al., 2015; Wang and Fong, 2015), although many more institutions do not yet provide targeted outreach programs (Tenopir et al., 2013).

This paper reports on the progress of a broader research project that investigates whether the actions of library and information specialists to improve data management practices can be enhanced by understanding the attitudes and behaviour of researchers. Wolski and Richardson (2015: 1) have proposed a behavioural framework (A-COM-B) for service delivery teams to “a) better understand the cohort with which they are engaging, b) identify where and when to focus their attention, and c) develop more effective plans to bring about changed researcher practices”. The objective of the research is to use the A-COM-B model as a lens for improving understanding of data management practices in order to develop, plan and provide interventions to change researchers’ data management practices and to investigate the results of such interventions. This paper reports on progress to date.

Environmental research context
International

The International research environment promotes the sharing of information awarded by publicly funded research and encourages the reuse of data sets for the betterment of the community by ensuring that practice reflects policy and guidelines. Central to the Research Councils UK's (RCUK) Common Principles on Data Policy (UK, 2014), for example, is that researchers must “demonstrate the value and impact of research supported through public funding” and “Information on research outcomes attributed to all RCUK funded awards are now collected online”. In addition, the RCUK policy mandates that research data be open and discoverable and that policies and procedures should be in place to ensure compliance with these practices. RCUK actively works with researchfish (Research Councils UK, 2014), which is a portal where researchers can log the outputs, outcomes and impacts of their work.

Likewise, the United States’ National Science Foundation (NSF) is “dedicated to the support of fundamental research and education in all scientific and engineering disciplines”(National Science Foundation, 2016). The NSF’s webpage on the dissemination and sharing of data states that all applicants must submit a data management plan and describe how it meets the requisite guidelines for open access (Foundation, 2011).

Similarly the European Commission (EC) has instituted an Open Research Data Pilot as part of Horizon 2020 (Commission, 2016). All research proposals must include a section on research data management which clearly outlines how the data will be disseminated, shared and retained. This informs the Digital Single Market, which aims to open up digital opportunities for citizens’ access to information and promote modern open government.

Australia

Similar to the United Kingdom and the United States, the Australian Research Council (2014) considers data management planning an important part of the responsible conduct of research. The ARC strongly encourages the depositing of data arising from a research project in an appropriate, publicly accessible subject and/or institutional repository. Additionally, the National Health and Medical Research Council’s (2012) Policy on the Dissemination of Research Findings states that the metadata from all NHMRC projects should also be made available in an open source journal within 12 months of publication.

The Australian Code for the Responsible Conduct of Research (National Health and Medical Research Council, 2007) promotes integrity in the proper management of research data, publishing, dissemination, and attribution of authorship by use of a best practice framework. Researchers and institutions each have a responsibility to comply with legislation, guidelines, policy and codes of practice as part of responsible research.

Griffith University

Griffith University is a comprehensive, research-intensive university, ranking 37th in the 2015/16 QS University Rankings Top 50 Under 50 (Quacquarelli Symonds, 2015). Located in the rapidly growing corridor between Brisbane and the Gold Coast in Southeast Queensland, the University offers more than 200 degrees across five campuses to more than 43,000 students from 130 countries studying at undergraduate through to doctoral level in one of four broad academic groups: arts, education and law; business; science; and health. Griffith’s strategic research investment strategy has positioned it to be a world leader in the fields of Asian politics, trade and development; climate change
adaptation; criminology; drug discovery and infectious disease; health; sustainable tourism; water science; music and the creative arts.

The Division of Information Services (INS), with which the authors are affiliated, has a long and proud tradition of providing quality service to Griffith students and staff. It also has an international reputation for being innovative and cutting-edge in the deployment of emerging technologies (Libraries, 2013; Brown et al., 2015; Searle et al., 2015).

In 2014 Griffith University introduced its Best practice guidelines for researchers: Managing research data and primary materials, in response to the Australian Code for the Responsible Conduct of Research (National Health and Medical Research Council, 2007). The subsequent Griffith University Code for the Responsible Conduct of Research was endorsed by the University’s Academic Committee in July 2012 and subsequently updated in November 2015. According to the principles of the Code, the University is required to provide research infrastructure, training and professional development opportunities as well as elicit an understanding from researchers that they are to properly manage their data, while adhering to all applicable policies, legislation and standards with honesty and integrity.

Griffith University has invested significantly in the provision of solutions and services for capturing, storing, analysing, managing, sharing and publishing data. Examples of institutional storage solutions include (a) Research Storage Service (https://research-storage.griffith.edu.au/), a self-serve private cloud solution based on the open source application, ownCloud, and (b) a research data repository. Since implementing the ownCloud solution in 2015, as of May 2016 there were 580 Griffith users. Although a pleasing start, this constitutes only approximately 15% of potential users at the institution. Given the status of Griffith as a research intensive university, a minimum of 30% take-up by May 2016 seemed a reasonable expectation. However it became apparent that there is a lack of incentives for researchers to use enterprise services. The research project described in this paper is but one response to bring these services to the attention of the academic community.

Griffith University is currently developing an institutional approach to research data support by utilising the Australian National Data Service (ANDS) Data Management Framework (Australian National Data Service, 2016b) and the Capability Maturity Model Integration (CMMI) (Australian National Data Service, 2016a). Key stakeholders of the University, i.e. Griffith Graduate Research School, Office for Research, and Information Services, are seeking a common understanding for the strategic direction of data management, education, training, services and solutions in order to develop a data support model and an institutional data service.

The research project described in this study, along with others currently being undertaken, will inform the process of developing a suitable framework.

Literature review

In the context of this paper, data management follows the definition by O’Reilly et al. (2012: 2): “all aspects of creating, housing, delivering, maintaining, and retiring data”. Data management is a part of everyday research process and work habits rather than a specific task undertaken separately within the research lifecycle. “Data management is not necessarily a formalised process, but rather actions taken in response to a researcher’s current information needs and work goals” (Fear, 2011: 71).

The literature exploring data management practices of academics has significantly increased in the last decade, with many universities surveying the data management practices of their academics and researchers (Henty et al., 2008; Fear, 2011; Peters and Dryden, 2011; Jahnke et al., 2012; Weller and
Monroe-Gulick, 2014; Schumacher and VandeCreek, 2015; Kennan and Markauskaite, 2015). As the amount of research data being generated grows exponentially, universities are taking notice of how their researchers manage research data. Historically the creator was solely responsible for their own data; however, as new policies, both at a national and publisher level, now require research data to be made publically available, institutions are required to provide adequate infrastructure which allows researchers to safely access, store and archive their data.

That said, institutional data storage services are infrequently used as they do not adequately meet researcher needs. O’Reilly et al., (2012: 13) report that “Data storage is often inadequate, with researchers resorting to suboptimal data storage methods, resulting in data that are often unreliable and short lived”. Westra (2014) has reported on the need to address this issue as part of the University of Oregon’s decision to develop an integrated research data management strategy. Jahnke (2012) urges institutions to make networked storage more readily available to “multi-institutional research projects” (p.17), integrate “the data preservation system with the active research cycle” (p.19), and enhance storage systems with “intuitive live linking visualization tools” which could entice researchers to use the systems and assist with “curatorial decision making”.

Researchers are “largely unaware of the basic principles of ... data management” (Schumacher and VandeCreek, 2015: 107) and receive little to no training other than what they learn through doing research (Fear, 2011: 64; Peters and Dryden, 2011: 395). As a result, researchers are largely left to create their own unique, ad hoc approach to organising their research data. Furthermore, data management reflects individuals’ organisational style, which is not always easy for others to interpret (Fear, 2011: 64). This can cause problems for those trying to re-use data later on.

Not surprisingly, researchers consistently and primarily manage their research data on their PCs, a USB device and/or CDROM, closely followed by cloud-based services such as Google Drive and Dropbox (Weller and Monroe-Gulick, 2014; Schumacher and VandeCreek, 2015; Wolff et al., 2016). All of these solutions pose potential privacy and security challenges, particularly the freely available alternatives to institutional data storage, e.g. Dropbox, Figshare, and SurveyMonkey. Jahnke (2012: 12) elaborates:

“...the terms of service for these products are often poorly understood by researchers and the research participants. Furthermore, the terms of service may not be sufficient to meet the data protection and confidentiality standards that researchers and their institutional review boards (IRBs) require. Dropbox’s well publicized June 2011 security glitch, which left all Dropbox accounts open to access without a password for several hours, is indicative of this problem. Applying additional security measures, such as encrypting files locally prior to sharing them via a cloud service, is beyond the technical skills of many researchers...”.

The data management practices of STEM researchers are heavily represented in the literature (Fear, 2011; Peters and Dryden, 2011). A number of studies have surveyed academics from across all disciplines within their institutions (Weller and Monroe-Gulick, 2014; Schumacher and VandeCreek, 2015), and social science and humanities researchers are often discussed within these broader studies. Jahnke et al (2012) solely investigate the data management practices of social science researchers. Their study explores the “nonlinear nature of the research process” (Jahnke et al., 2012: 10) and how this impacts data management practices, along with concerns around data sharing, infrastructure and technical issues.

Martinez-Uribe and Macdonald (2009: 314) found that “the curation of research data requires trusted relationships achieved by working and conversing with researchers...”. Jahnke et al. (2012: 19) recommend that “extensive outreach to scholars is necessary to build the relationships that will facilitate data preservation”.
This paper adds to the literature by applying a newly developed conceptual framework to the attitudes and behaviours of researchers in regard to data management practices.

Methodology

The present study has used the descriptive research method, based on surveying selected participants through interviews. The basis for the survey design was the behavioural framework described below.

A-COM-B framework

In investigating interventions which could be used to improve researchers’ data management practices, Wolski and Richardson (2015) examined a number of behaviour and behaviour change theories and models. Ultimately they chose the “COM-B” system developed by Michie et al. (2011) as the simplest, yet most comprehensive framework on which to base their approach. In the COM-B system, C = Capability; O = Opportunity; and M = Motivation, all of which interact to generate behaviour (B).

However, influenced by the work of Piderit (2000), Wolski and Richardson modified the COM-B system by incorporating attitude as a key component in understanding researcher behaviour. Figure 1 offers a diagrammatic representation of this concept, now presented as A-COM-B. The single-headed and double-headed arrows represent the potential for influence between the various elements.

Figure 1. A-COM-B framework for understanding behaviour
Attitude is defined as “an individual’s evaluation or belief about something” (Wolski and Richardson, 2015: 6); capability is the “the psychological or physical ability to enact the behaviour” (Michie et al., 2011: 4). Motivation is defined as “all those brain processes that energize and direct behaviour, not just goals and conscious decision-making. It includes habitual processes, emotional responding, as well as analytical decision-making” (Michie et al., 2011: 4). Opportunity is defined as “all the factors that lie outside the individual that make the behaviour possible or prompt it” (Michie et al., 2011: 4). Behaviour is the result of the interaction between these four key elements.

In applying the framework to a situation in which one wishes to modify a current practice, the starting point is to (1) identify the underlying elemental behaviours that make up the practice and (2) identify which of these needs to be changed. Importantly the next step is to identify current attitudes to the desired change in behaviour. However a challenge is that unlike behaviour, attitudes are more difficult to observe, measure and quantify. Therefore attention may need to be paid to employing techniques such as qualitative interviewing coupled with good listening skills. This is an important step as understanding the nature of attitudes will normally provide insights into the other elements of the framework, i.e. capability, motivation and opportunity. An understanding of all these elements creates a foundation for developing an intervention plan (Wolski and Richardson, 2015: 8).

In developing an intervention plan with specific reference to data management, Wolski and Richardson strongly advocated the need for research support teams to understand individual behaviours within the context of their local cohort level rather than at the larger faculty or institutional level. They suggested that librarians could trial the strategy with a research centre. In addition, any intervention should be “a multi-pronged approach which targets the different elements of the framework” (Wolski and Richardson, 2015: 8).

Applying the framework

The research team, comprising of three of the authors, selected a small but high-profile social sciences research centre to test the theories in Wolski and Richardson’s A-COM-B model. This centre was chosen because of the existing relationship which the authors had already built with its researchers and because this choice would align with Wolski and Richardson’s (2015: 8) theory that “to understand the current attitudes and to plan an ‘intervention’ plan, local service delivery teams may need to understand their local cohort to develop an effective response”.

To identify underlying attitudes and behaviour, the research project team designed a series of interview questions, categorised according to five broad headings:

- How and where researchers store their data
- Criteria for selecting the solutions they use
- Backup methods and approaches
- Data management planning, and
- Additional aspects of their research habits.

There are 23 questions in the survey, comprised of a mixture of multiple-choice and free-text formats.
The interviews were conversationally led by one research project team member, while a second team member noted responses to the questions in a Google form. Thirty minutes was allocated for each interview. The interviews were also recorded and later transcribed.

It is estimated that the research project will take 12 months to complete. The initial phase of the project as described in this paper, was carried out over a six month period. It is expected that the next phase of the project will include devising and implementing intervention strategies, follow-up surveys and analysis, and the creation of a toolkit for service providers. It is anticipated that these activities will take a further six months.

**Demographics of the research centre**

The centre chosen for the study is a high-profile, interdisciplinary social science research group. It comprises researchers from several departments across the University, whose research focuses on human resource management, industrial relations, and organisational behaviour. A recent benchmarking exercise, conducted by librarians in Library and Learning Services, placed the research centre among the top national and international research centres with a similar research focus.

For the purpose of the study, adjunct members and those on extended leave were excluded. The number of researchers invited to participate was 24.

As shown in Table 1, there is a fairly even distribution among early/mid-career and late career researchers.

**Table 1. Distribution of invited participants by career stage**

<table>
<thead>
<tr>
<th>Career Stage</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Early - Mid Career (Within 15 years of being awarded PhD)</td>
<td>10</td>
</tr>
<tr>
<td>Late Career (15+ years since awarded PhD)</td>
<td>14</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>24</strong></td>
</tr>
</tbody>
</table>

Table 2 indicates that 20 (83%) of the participants have an academic rank of senior lecturer or above.

**Table 2. Distribution of invited participants by academic rank**

<table>
<thead>
<tr>
<th>Academic Rank</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Research Assistant</td>
<td>1</td>
</tr>
<tr>
<td>Research Fellow</td>
<td>1</td>
</tr>
<tr>
<td>Lecturer</td>
<td>2</td>
</tr>
<tr>
<td>Senior Lecturer</td>
<td>6</td>
</tr>
<tr>
<td>Associate Professor</td>
<td>6</td>
</tr>
<tr>
<td>Professor</td>
<td>8</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>24</strong></td>
</tr>
</tbody>
</table>

At the time of writing this paper, 12 (50%) of the invited participants had been interviewed.
Initial Findings

Types of data

Researchers were asked to describe their research areas and the types of data they collect. Most researchers reported collecting both qualitative and quantitative data, with only two respondents (16.7%) reporting that they collected qualitative data only. The most common method of data collection was audio recording interviews and transcribing to text-based format. Only two respondents (16.7%) used online surveys to collect data.

Managing data

Dropbox and hard drives were the most common ways of managing research data. Of the nine researchers (75% of total participants) who responded that they used Dropbox, five used the free Dropbox product and four used the paid Dropbox product.

All twelve of the researchers reported using more than one solution for managing their data, with most using Dropbox as well as their hard drive, Google Drive and a USB device. Only 1 participant (8.3%) used one of the University’s data storage services, i.e. Griffith Research Space (Figure 2). However, most researchers reported, in a separate section of the survey, that the size of their research data was less than 5GB, with only two (16.7%) reporting that it was more than 5GB.

<table>
<thead>
<tr>
<th>What are the primary ways you manage your data?</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dropbox</td>
</tr>
<tr>
<td>Hard Drive</td>
</tr>
<tr>
<td>Google Drive</td>
</tr>
<tr>
<td>USB</td>
</tr>
<tr>
<td>Print</td>
</tr>
<tr>
<td>Survey tool</td>
</tr>
<tr>
<td>CD-ROM</td>
</tr>
<tr>
<td>G:Drive</td>
</tr>
<tr>
<td>Griffith Research Space</td>
</tr>
<tr>
<td>Other</td>
</tr>
</tbody>
</table>

Figure 2. Solutions for managing research data

Participants were asked to indicate the criteria which influenced them to choose the solutions identified in Figure 2 for managing their data.
The most common reason given for their choice in data management options was ease of use. One researcher described Dropbox as “ridiculously easy”, and another cited difficulties using Google Drive that do not arise when using Dropbox.

Sharing data with collaborators was the most commonly reported problem with the way researchers manage their data (Figure 4). Some of the reported issues included complications arising from collaborators working between the free and the paid versions of Dropbox, and working with collaborators who used different systems. Size of data being shared was an issue for only one researcher (8.3%).

Participants were asked to identify all methods used for backing up their data (if applicable) (Figure 5). Using an external hard drive was the most popular way to back up research data, with 5
participants (41.6%) selecting this solution. Two researchers who considered Dropbox to be their data backup solution explained that they relied on Dropbox to do the backup automatically, and one researcher who used Google Drive “assumed that going to the inconvenience of using Google Drive [sic], it will be backed up”.

The one researcher (8.3%) who indicated that they did not back up their data cited “time constraints, laziness and naive trust in the systems along with optimism that all is good until the first time something goes wrong” as the rationale.

<table>
<thead>
<tr>
<th>Solution</th>
<th>Count</th>
</tr>
</thead>
<tbody>
<tr>
<td>External hard drive</td>
<td>5</td>
</tr>
<tr>
<td>Computer</td>
<td>4</td>
</tr>
<tr>
<td>Thumb Drive</td>
<td>4</td>
</tr>
<tr>
<td>Dropbox</td>
<td>3</td>
</tr>
<tr>
<td>Other</td>
<td>2</td>
</tr>
<tr>
<td>I don't</td>
<td>2</td>
</tr>
<tr>
<td>Email to self/someone else</td>
<td>1</td>
</tr>
<tr>
<td>Non-digital format</td>
<td>1</td>
</tr>
<tr>
<td>Griffith storage</td>
<td>0</td>
</tr>
</tbody>
</table>

**Figure 5.** Solutions for backing up data

Figure 6 shows that one-third of the participants (5) backup their data as frequently as on a daily basis. However, this result should be understood in the context that most of the researchers who reported backing up their data daily, were relying on it being backed-up systematically by the storage products they used.
How frequently do you back up your data?

**Figure 6.** Frequency of data backups

_Collaboration_

Most researchers reported using Dropbox to share data with collaborators. One researcher explained that it was the chief investigator’s responsibility to ensure that the data is stored and shared appropriately. Another researcher who spoke about sharing passwords and login information with collaborators to access confidential material said: “it’s get this done now, there isn’t time to work through the better way to do things”.
In response to a question as to who owns research data in collaborative research projects, the responses from researchers suggested that although they had not previously thought about data ownership, they had clear perceptions on where ownership should lie. Some of the responses included that it was “jointly owned” for collaboratively collected data and “… assume that it’s mine”. Others believed it was “wherever the grant sits” or that the University owned it.

**Data management plans**

When asked if they had a data management plan, all of the researchers interviewed responded that they did not. One researcher referred to “an informal, unwritten one” and another explained, “people just decide what to do as they go along”. Another researcher said it was “instinctive”.

**Data sharing**

When asked whether they share or intend to share data publicly, there was an overwhelmingly negative response from the researchers. Two researchers recounted hearing stories of data being put online, and others subsequently re-using the data to write papers. This practice was perceived as contentious. One researcher described the UK requirement to publish data from publicly funded research projects as “controversial” and another researcher responded, “I would be horrified being forced to do that”. Others suggested that they could not see that their data was useful to anybody else. Only one researcher reported that they had thought about making their data open and that they did not perceive any problems in doing that.
An interesting finding, which corroborates surveys reported in the literature (Tenopir et al., 2011; Federer et al., 2015), was that a number of these same researchers reported re-using data from research projects or requesting data from researchers with whom they had worked previously.

**Griffith Research Storage Services**

While most researchers answered that they were aware of Griffith’s research storage solution, only one researcher said they used it. The most common reason for not using the service was that they did not know how. When researchers were asked what would motivate them to use the storage solution, several referred to ease of use and accessibility as motivators. One researcher stated that they might start using the service “if it’s the right thing to do” and added “it’s just another thing, it may be well and good but you have to learn it and it contributes to a sense of overload”. Another researcher commented: “…if I had time to do it. I feel I am competent to do it, I just don’t have the time available”.

**Discussion**

Wolski and Richardson’s (2015) A-COM-B model was used to analyse the responses from a small group of targeted researchers to test whether researchers’ data management behaviour can be understood in the context of attitude, capability, motivation and opportunity. The initial findings have been analysed to ascertain the attitude of the researchers, how it is reflected in behaviour, and whether the model can be used to plan intervention. Wolski and Richardson (2015: 6) assert that "attitude is an individual's evaluation or belief about something" and "When planning to initiate a plan to change behaviours of staff, consideration should first be given to the attitudes of staff and having an appreciation of their views and attitudes in relation to the change being considered". Wolski and Richardson (2015: 8) also describe attitude as “difficult to observe, measure and quantify”. By analysing the open-ended responses obtained as part of the initial stage of the research project, a picture of the researchers’ attitude towards data management and how this influences their behaviour has become clearer.

Wolski and Richardson (2015: 6) also state that “Understanding the nature of the attitude (more often than not ambivalence in relation to how researchers regard data management) should provide insights into the most appropriate responses that will garner the desired attitudinal change”. The authors will undertake subsequent research to further test the applicability of the A-COM-B model, by designing and implementing intervention strategies that address capability, opportunity and motivation factors in order to influence researcher attitudes and analyse whether this translates into behavioural change.

**Managing data**

From the interviews to date, it is apparent that researchers’ attitude is to choose the “easiest-to-use” products for storage and moving data. Some researchers reported frustrations with using varied and differing systems and having to make choices regarding the use of them. As one respondent said, “I might use Google Drive because I know how to use it... and to go and use R drive...”
and Research Storage Service and the Vault, I have to go and find out about it”. Another stated, "[there] isn’t time to work through the better way to do things”. This has translated into a behaviour of using their preferred solution, mainly Dropbox and a hard drive.

By using the A-COM-B model to design intervention strategies, the research project team could create intervention plans that will target researchers’ attitude towards managing data and address capability, motivation and opportunity factors.

If it can be shown that Griffith’s preferred data management solution is as easy to use as Dropbox, the research project team could target motivators and opportunities to trigger a change in behaviour. However, if Griffith’s preferred solution is not as easy to use as Dropbox, then rather than focus on motivation or capability, intervention strategies could target instead the researchers’ attitude that “easy-to-use” is the best reason to choose a product.

Data backup

While only one researcher reported not backing up their data, most used an external hard drive and relied on automated backup utilities. While backing up data is good data management practice, using an external hard drive may expose the data to security risk through theft or damage.

The researchers’ responses demonstrate a casual and indifferent attitude towards data backup. While a few consciously and regularly backed up their data, many left it to the "system" to do. As nothing had gone wrong in the past, they did not perceive any threat and therefore are not motivated to change their behaviour. One researcher, who regularly and deliberately backs up their data, explained that, although they had not suffered any loss of data, it was witnessing the consequences when close colleagues lose data that had made them act carefully with data backup. This is an example of a motivator that has triggered a behavioural change.

By applying the A-COM-B model to intervention strategies, the research project team could target the underlying attitudes surrounding data backup to reframe the task as being important enough to take considered, planned, and careful steps to ensure data is backed up securely. Citing the example above might even be a useful intervention strategy, i.e. communicating the impact of actual cases of lost data. As the well-known axiom says, “Facts tell, stories sell”.

Collaboration

When asked what led them to choose their data management options, 25% of the researchers said that it was because a collaborator was using that option. Many explained that either whoever was in charge or the chief investigator on a research project normally decided on where and how data was stored and managed. The researchers’ attitude towards collaborative data management was that assumptions and unspoken understandings were sufficient and not necessarily in need of more accurate and specific definition.

Although many researchers believed that the chief investigator took the lead in data management, one senior researcher explained that they left it up to their research assistant to establish the data
management systems of choice. They explained further that the reason Dropbox was used was because the research assistant had made that decision.

In targeting the attitude of researchers regarding collaborative data management, the research project team could design interventions to reframe researchers’ attitudes towards becoming more careful and considered when planning collaborative projects. Interventions targeted at senior levels might focus on establishing clear and uniform collaborative data management guidelines, whereas interventions targeted at more junior levels might focus on the selection of data management solutions.

**Data management plans**

Another finding was that many of the researchers considered that there was a direct correlation between the size of a dataset and the importance of managing that dataset. Their attitude was that their datasets were not large enough or important enough to warrant more conscientious planning. One researcher, who said they didn’t see themselves as a data manager, suggested that anyone who made the effort to manage their data was a “scientist with oodles of scientific data”. Another agreed that “we need to get it right”, but “it may not be seen as important”. With only relatively small datasets, the centre’s researchers may not have felt motivated to change their behaviour and conduct more robust, data management planning.

When planning interventions, the research project team could target the researchers’ attitude that their data is unimportant or too small to manage effectively. One motivator could be ensuring data planning requirements from grant funders are addressed; providing data management plan templates and support could help to address issues around capability and opportunity.

**Data sharing**

The attitude of most of the interviewed researchers towards data sharing was that it was contentious, that their data would not be of interest to other researchers, and that sharing data might raise some methodological issues. As one researcher stated, “The data you collect is so project specific and so raises some general methodological questions you have to ask yourself about the merits or otherwise of using data collected for one purpose, or for one question, or one set of hypothesis, to address another one.” And another responded, “I don’t think it would be of value to other people. They don’t have the conceptual framework to make any sense of them”.

Although most of the researchers could not perceive the benefits of sharing their data with others, many had themselves benefited from re-using data from historical research projects.

An intervention strategy might leverage the attitude that re-using data from historical research projects or data previously collected by collaborators was acceptable practice. This could be reframed as data sharing can be beneficial. Motivators might include the citation advantage of data publication and the publication and re-use of data as a measure of research impact. Capability and opportunity might be enabled through support and education around platforms and systems used to publish and share data.
Griffith University’s research storage services

Although most of the researchers were aware of Griffith’s research storage solutions, only one said they had used it. The researcher who reported using it expressed frustration with the service, “...I think I just found it difficult to use and I tried to get some assistance and I gave up...”

The attitude of the researchers' towards Griffith’s research storage services reflects their attitude toward choosing data management solutions. Their current practices work effectively, they are easy to use, and as a result the researchers feel unmotivated to change.

Many researchers cited time constraints as a reason for not changing their data management behaviour. With increasing pressure on researchers to increase their research outputs, demonstrate impact and adhere to local and national policies and mandates, data management planning can be seen as an additional burden.

Interestingly, although Wolski and Richardson (2015) suggest that the mandated policies and guidelines will not guarantee improvement to data management practices, several researchers said that they would be motivated by “mandates”. One said “being told to do it” would motivate them to change their data management behaviour and another said, “if it was the right thing to do”. One researcher, who reluctantly used the University’s Google Drive for research data storage, described attending a seminar where they were told they must use Google Drive and said that “put the fear of god into me about using Dropbox”. They continued, “Colleagues didn’t attend that seminar and they all use Dropbox because it’s easier and I agree with them, it’s much easier”.

Implications for service providers

As service providers grapple with the challenges of getting researchers to manage their data effectively, especially as the imperative from national and local drivers increases, many studies have focused on the behaviours of researchers towards data management. This research project aims to provide an insight into researcher attitudes and whether attitude change is the key to changing behaviour (Bank, 2010). By testing the A-COM-B framework for understanding data management behaviour, the authors hope to provide an approach for service providers wanting to design intervention strategies to change researchers’ data management behaviour.

From the research undertaken so far, there have been two key findings: (1) the size of the datasets produced by a social science research centre of this type is quite small, which has implications for data management and storage; and (2) attitude is the biggest challenge when seeking to modify the target group’s data management practices. As a consequence, the research project team will investigate more thoroughly attitude change strategies, as identified in the literature.

The research team has been influenced by the many insights into researchers’ attitudes and behaviours. By analysing behaviours through the A-COM-B lens, the research project team now has a unique perspective on how to approach the challenge of changing data management behaviour. The A-COM-B model has proved a powerful tool with which to analyse researcher attitude and behaviour. Using the framework has allowed the research team to map how they can
tailor and directly address the interactions of attitude, capability, opportunity and motivation in order to influence behavioural change.

As the team embarks on the second phase of the research project, it is worth noting that the experience with the initial data collection and analysis has led to a refinement in conversational interviewing and data collection techniques as the research project team members attempt to elicit nuanced responses from researchers in order to obtain a more detailed understanding of their attitudes.

The research project team has benefitted not only from a wider understanding of data management issues, but also a broader understanding of how the framework can be applied to changing behaviours in other areas. The research project has additionally influenced the way the team approaches researchers and academics in the wider university environment about data management issues.

Next steps and challenges

This paper reports on the initial stages of the project and tests whether the A-COM-B model can be applied to data management behaviours. During the initial research phase, a tailored response was created for each of the researchers interviewed thus far. By selecting appropriate interventions from a suite of tools and products, the research team was able to deliver a response to the researchers quickly. In the next stage, the remaining researchers in the group will be interviewed, and the data collected and analysed. Responses will be analysed using the A-COM-B model and intervention strategies will be planned and implemented. Each researcher will receive a tailored response that is formulated through addressing specific capability, opportunity and motivational issues, with the aim of influencing attitude and the corresponding behaviours.

Additional intervention methods will take the form of workshops, consultations and drop-in sessions for researchers and support staff. A follow-up interview with the researchers will take place in approximately six months from the initial interview to determine whether attitude and behaviour towards data management has altered and whether engagement with the suggested solutions has occurred.

Given that the A-COM-B framework is assisted by service providers having insights into individual attitudes and behaviours, the challenge of translating the framework into a model which can be applied to the wider University community will be explored in the next phase of the research project. Mechanisms such as a simplified online survey to capture individual data management practices, filtered through the A-COM-B categories, and coding of responses in order to select intervention strategies quickly will be considered.

Based on the findings from the second phase of the research project, the research team expects to implement a four-part plan:

1. The research team will create a generic toolkit for use by other research support service providers within the Division.

2. The research team will train this cohort in the methodology—and any relevant tools—as outlined in this paper and subsequently refined by feedback from the second phase of the research project.
3. Research support service providers for the four main academic areas within the University will be encouraged to initially work with a research centre with which they already have established a good relationship, so as to encourage open and honest feedback from the participants.

4. Using the data from these later projects, the research team will then explore whether commonalities in data management behaviour that can be inferred through categories such as a researcher’s career stage, academic rank and research area, could be used to scale up intervention strategies across the University as a whole.

Based on a continuous improvement cycle, the plan relies on evaluation and adjustment to fine-tune its application. Assuming positive feedback in general throughout the cycle, this would be viewed as a multi-year initiative until such time as critical mass was achieved.

The data collected from this study to date comprises of audio interview files, transcripts, interview notes and data analysis. The data will be restricted because the nature of the information means that participants could potentially be identified. The authors intend to create a record about the data in the institutional data repository.

**Conclusion**

This study has found that in understanding and applying a theoretical framework to the data management practices of researchers in a small research centre, library and information specialists are better equipped to identify underlying behaviours that influence decision-making. Although this paper reports on the initial stages of a larger research project, the preliminary findings suggest that attitude is the predominant deterrent to good data management behaviour. By using this framework, practitioners can design intervention strategies that are aligned to individual need, and that lead researchers to using safe and secure institutional solutions and services.
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Author biographies

Susan Hickson is a Library Services Manager (Business) at Griffith University, Australia and a Librarian by profession. Sue is responsible for leading a team of professional Librarians, Learning Advisers and Digital Capability Advisers who support academics, researchers and students in the areas of Research, Learning and Teaching. Previously Sue was a Faculty Librarian supporting the Health Group.

Kylie Poulton began her library career as a researcher in investment banking before joining Information Services at Griffith University. During her career at to Griffith she has held roles in Liaison Librarianship, Project Management and Change Management. She has also led Griffith’s Higher Education Research Data Collection team and worked as a project officer in the University’s Research Office. She is currently Griffith University’s Business Librarian.
Maria Connor is the Business Librarian at Griffith University Gold Coast campus, Australia. She holds an MLIS from Victoria University, Wellington, New Zealand.

Joanna Richardson PhD is Library Strategy Advisor at Griffith University, Australia. Previously she was responsible for scholarly content and discovery services including repositories, research publications and resource discovery. Joanna has also worked as an Information Technology Librarian in university libraries in both North America and Australia, and has been a lecturer in library and information science. Recent publications have been centred around library support for research and research data management frameworks

Malcolm Wolski is the Director, eResearch Services, at Griffith University. In his role, he is responsible for the development, management and delivery of eResearch services to support the University’s research community, which includes the associated information management systems, infrastructure provision, data management services and media production. Malcolm is a part of the senior leadership team providing library, information and IT services at the Griffith University and he works closely with these groups to provide service desk, infrastructure and outreach services to the research community.