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## **Abstract**

This paper presents a preliminary analysis of the response of student satisfaction scores to online delivery for courses at a large Australian university. Taking data on 2,653 courses delivered since 2011 we employ a difference-in-differences estimator to evaluate the impact of a transition from traditional face-to-face to online transmission on student satisfaction. We estimate that on a five point scale, conversion to online learning lowers course satisfaction by about 0.2 points and instructor satisfaction by about 0.15 points. These correspond to shifts relative to the underlying distributions of about 25%-30% of a standard deviation. Some implications of the (slight) relative unpopularity of online learning are discussed.

Key words: Student Evaluations, Online Teaching, Difference in Differences Estimation

JEL Codes: I21

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#### Introduction

Advances in technology have produced new opportunities for educational institutions to deliver content in the teaching of undergraduate and postgraduate classes (Palloff and Pratt, 2007). One such innovation is online learning, where universities eschew the traditional model of face-to-face lectures in favour of content delivery via electronic means. Typically online learning packages consist of lectures that are pre-recorded or delivered live but remotely, readings that are available for download, and tutorial sessions that are held in internet chat rooms that allow for interaction between the instructor and students, or between the students themselves (Anderson, 2004). Assessment is frequently conducted with quizzes, which may be marked automatically, and essays or exams, which are submitted online but are marked individually by teaching staff (Gaytan and McEwen, 2007).

This lectures-plus-tutorials-plus-readings style of content delivery, and the exam/assignment form of assessment preserves much of the structure of more traditional forms of university teaching. However there are a number of differences between modes that have the potential to impact upon the effectiveness of the learning experience, for both the student (Kim and Bonk, 2006), and for the instructor in the way the course is assessed (Bangert, 2008; Graham et al., 2001). For example a negative characteristic of online courses is that they may only allow for fairly superficial communications between students and instructors (Ke and Xie, 2009) which may impact upon the way that content is absorbed. Assessment is also difficult in the online space as there is increased scope for students to plagiarize or to find other ways of obtaining unfair advantages over their peers (Rowe, 2004). Nonetheless there are some advantages to online delivery too. As online classes are highly scalable they may be offered in large numbers at very low cost, which allows universities to provide access to wider ranges of students, and also allows resources to be redirected to other activities such as research or scholarship. Furthermore these courses are typically extremely convenient and can engaged with in times and locations that are flexible. The fact that these courses can be fit into students' timetables in a way that is impossible for more standard forms of instruction is a major benefit.

Currently, little is known about the way that online classes are viewed from the point-of-view of the students that attend them. Developing such an understanding is important for university administrators as pedagogical decisions must be made with respect to how content is delivered and assessed. If online learning is popular with students and achieves good outcomes with respect to learning objectives, then it makes sense for courses to be increasingly delivered in this manner. Conversely if online courses are unpopular, result in superficial learning or poor retention, then it may make more sense for universities to stick with face-to-face styles of teaching.

The goal of this paper is to offer a brief snapshot of the effect of online on students' satisfaction with their learning experiences. Our research thus adds to a large body of literature that analyses student evaluations of teaching. In this sense the work corresponds closely with the set of empirical studies that attempts to disentangle the effects of various course and instructor characteristics on the way that teachers are assessed, although our core

motivation is a little different. Interestingly, and counter to common perceptions, the existing literature has not found many substantial associations between a course's valuations and other variables that relate to its delivery. This makes our finding that online courses are a little less satisfying somewhat unexpected. To place this result in context, consider that, for example, instructor age does not appear to explain variations in evaluations (Marsh and Hocevar, 1991) especially when controlling for experience (Centra, 2009). Similarly race and gender were found to have little if any predictive power (Centra and Gaubatz, 2000; Feldman,1993) as with indicators of research proficiency (Marsh and Hattie, 2002). However there are some course level variables that do appear to have limited explanatory value. Higher level courses get slightly better evaluations (Braskamp and Ory, 1994) and there is a tendency for smaller classes (Hoyt and Lee, 2002a) and those in the arts and humanities ((Hoyt and Lee, 2002b) to achieve better scores.<sup>6</sup>

Specific research on the evaluation of online courses has mostly focussed on structural differences in the equations governing outcomes. One might expect that an online environment might reward a different skill set <sup>7</sup> (e.g. technological competency vs extraversion) however Benton and Cashin (2012) and McGhee and Lowell (2003) argue that these differences are surprisingly small. In contrast to the results presented here Wang and Newlin (2000) find little difference between online and face-to-face satisfaction scores, however Benton et al. (2010) argue that lower response rates in online courses might result in non-response biases that unduly favour online delivery.

As with all the studies presented above, our approach for tackling problems related to the assessment of courses is purely quantitative. This is because case studies or anecdotal analyses of satisfaction scores is unlikely to be informative about the true mechanisms that determine course performance. Student evaluation scores are the product of a number of interacting phenomena (i.e. they are determined by a large number of moving parts) including factors such as the age, gender and personality of the lecturer, the content, the type and difficulty of assessment, and natural variation amongst the student body. Disentangling these effects is near to impossible without access to large data sets and either a solid design-based econometric approach (Angrist and Pischke, 2009) as we have adopted here, or a wide variety of exogenous control variables that can be assessed using statistical methods. To preview our results we find that online delivery acts, probably causally, to diminish student course satisfaction. The obvious implication of this result is that administrators at educational institutions should be cautious about encouraging the growth of online instruction. However our result comes with a number of caveats. The effect size we uncover is reasonably small relative to the amount of natural variation that occurs anyway, and it is plausible that the discrepancies are at least partially to do with teething problems associated with adapting to this new learning environment.

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<sup>&</sup>lt;sup>6</sup> The review by Benton and Cashin (2012) provides a detailed summary of these results.

<sup>&</sup>lt;sup>7</sup> E.g. Bangert (2008) advocates for more diverse assessments to account for these differences in skill requirements.

The paper is structured as follows. The next section introduces the data and provides a baseline analysis of the differences in satisfaction between online and face-to-face courses. We then specify a difference-in-differences model which is used in an attempt to estimate the causal effect of online delivery upon student satisfaction. The next section interprets the results and discusses some implications for pedagogical decision making while the conclusion summarizes the key findings.

### Data and analysis

Our data come from student evaluations of courses taken at Griffith University from 2011-2014. Griffith University is a large publicly funded institution that operates over several geographically disperse locations in South East Queensland, with major campuses set up in adjoining cities of Brisbane and the Gold Coast. The area is of relatively high socioeconomic status and the university has a large body of international students, coming mostly from Western Europe, Canada and South East Asia. One campus (Gold Coast) is the primary university in the catchment region while the Brisbane campus competes with several other large universities that provide students with access to similar services.

To study student attitudes to teaching at this university, we focus on two key variables designed to capture two of the most important aspects of student perception from the point of view of university administrators. The first variable asks students to assess on a five point scale their overall satisfaction with the course, while the second uses the same Likert-style framework and asks for their overall satisfaction with the instructor. We emphasize that while these variables are correlated, they offer different perspectives on student experiences. Indeed it is possible for students to be satisfied with a course but not the instructor, or vice versa. Indeed circumstances when these indicators conflict are of considerable interest and present a promising avenue for future research.

The variables we analyse are obtained by online surveys that are completed by students at the completion of the formal teaching period, but typically prior to final assessment. All enrolled students are invited to complete the questionnaires although response rates are typically less than 50% (see Nulty (2007) for a thorough discussion of this issue). The surveys are anonymous, and their timing is structured such that the impact of perceived performance is minimised. The units we analyse in our regression models are based upon the average of these scores across all students that completed the surveys. That is, the average evaluation score is our dependant variable and thus we are ignoring the variability of these responses within each course. Standard caveats about aggregation and other factors such as the potential for non-response bias (and other issues associated with measurement error) all apply. The data are arranged such that an evaluation of 5 is the highest possible score (and can only be obtained by all respondents giving this assessment) while 1 is the poorest achievable outcome. By averaging across these outcomes we are effectively imposing a linear structure on our variables, an assumption that we feel is reasonable on pragmatic grounds but is unlikely to hold perfectly.

One advantage of the data set we employ is its size and relative breadth. Both undergraduate and postgraduate courses are used and our analysis is based upon offerings across the full university. Thus our data consist of student assessments from frequently analyzed courses in business, economics and finance, but also includes diverse fields such as engineering, medicine, law, education, psychology and criminology. By casting the net this wide we are able to ensure that our analysis is reflective of a major university in general (rather than just a particular faculty) and exploit a data set that is unusually large – our sample size consists of 2,653 courses. The fact that we have so many observations allows us to exploit a data-hungry estimation framework (difference in differences estimation) that is better suited to identifying causal effects than more traditional modes of analysis such as naive linear regression.

We begin with a simple description of the data with the aim of highlighting differences in student perceptions between traditional and online delivery modes. Figures 1-4 present the distributions of observed outcomes for both educational modes and the means of these distributions are discussed in text below.

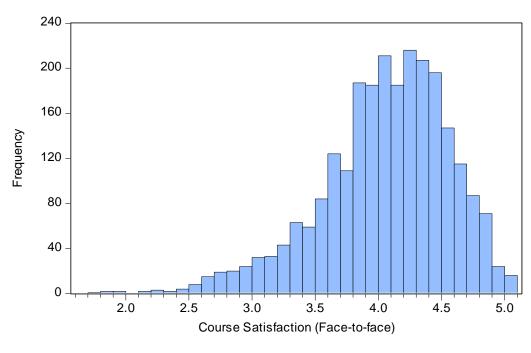


Figure 1. Distribution of Course Satisfaction Scores – Traditional Delivery

Note: The horizontal axis gives the course satisfaction score for face-to-face delivery while the vertical axis gives the raw frequency. Satisfaction scores based upon less that five responses are excluded.

20 16 12 8 4 2.0 2.5 3.0 3.5 4.0 4.5 5.0 Course Satisfaction (Online)

Figure 2. Distribution of Course Satisfaction Scores - Online Delivery

Note: The horizontal axis gives the course satisfaction score for online delivery while the vertical axis gives the raw frequency. Satisfaction scores based upon less than five responses are excluded.

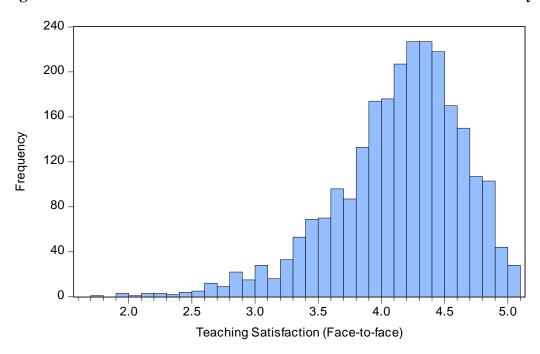


Figure 3. Distribution of Instructor Satisfaction Scores – Traditional Delivery

Note: The horizontal axis gives the instructor satisfaction score for face-to-face delivery while the vertical axis gives the raw frequency. Satisfaction scores based upon less than five responses are excluded.

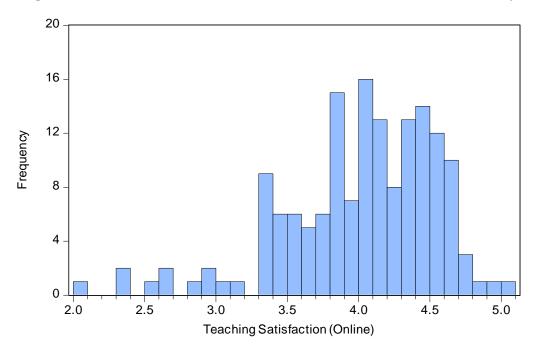


Figure 4. Distribution of Instructor Satisfaction Scores – Online Delivery

Note: The horizontal axis gives the instructor satisfaction score for online delivery while the vertical axis gives the raw frequency. Satisfaction scores based upon less than five responses are excluded.

Plots depicting the distributions of course satisfaction (Figures 1 and 2) and instructor satisfaction (Figures 3 and 4) are useful for diagnosing any distinct patterns in evaluations across the two modes of delivery. At first glance it appears that online courses have slightly fewer scores at the very high ends (from 4.6-5) over both variables, and slightly heavier left tails indicating an increased frequency of very low scores (<3). All distributions are negatively skewed with heavy left tails. To distinguish between random and meaningful variations we employ Kolmogorov-Smirnov tests (Kolmogorov, 1933; Smirnov, 1948) which indicate that there are significant differences between the two delivery modes for instructor satisfaction (p=0.048) but not for course satisfaction, p=0.748). Comparing the means we observe that the average score for course satisfaction is 4.002 for face-to-face classes and 3.937 for online, with corresponding scores of 4.088 and 3.960 for instructor scores. The difference between instructor scores is again statistically significant (p=0.004) but not for course scores (p=0.102).

We also examine the correlations between instructor and course satisfaction scores using scatter plots and Pearson coefficients in Figure 5. It seems reasonable to hypothesize that differentiation between the performance of the instructor and the quality of the course may be harder in online delivery, as heterogeneity associated with instructors, including factors such as their personal manner and presentation is implicitly removed. However we find no evidence of this phenomenon in our data. Both scatter plots show high levels of association between the two indicators and the correlations are almost identical, with  $\hat{\rho}=0.931$  for face-to-face instruction and  $\hat{\rho}=0.928$  for online. Thus students that are satisfied with their

course are also typically satisfied with their instructor (and vice versa) and idiosyncratic factors that are only apparent with traditional delivery do not disturb this empirical regularity.

5.5 4.8 5.0 4.4 4.5 4.0 4.0 3.6 3.5 32 3.0 2.8 2.5 24 2.0 2.0 36 40 48 SAT SAT

Figure 5. Correlations Between Instructor and Course Satisfaction (Online and Traditional Delivery)

Note: The left panel gives the association between teaching and course satisfactions scores for online courses and the right panel shows the same relationship for face-to-face courses. In each case teaching satisfaction is on the vertical axis and course satisfaction on the horizontal axis.

#### Econometric Estimation

Having observed that online courses are slightly less well received by students, and that there is a strong degree of commonality in the indicators which we rely upon, we now turn to estimating the effect that transitioning to online delivery has upon these variables. We begin by noting that the raw differences highlighted in Table 1 should not be interpreted as causal effects. For instance if online classes differ in other ways besides their mode of delivery and these other factors also determine student satisfaction, then the raw differentials we observe will reflect the sum of all such factors. Selection into online modes provides a clear example. If only certain types of courses are suitable for online delivery, and if these courses are typically more/less popular than average, then this composition effect will emerge as a bias in our estimates.

A simple way to account for the unobserved heterogeneity in courses is to employ a difference-in-difference estimator to evaluate the effect of transitions from traditional to online learning. That is, we look at courses that were originally delivered in the traditional face-to-face mode which were then restructured and delivered in a subsequent semester in the

online mode. As the course (and very often the instructor) were identical across the two periods, any heterogeneity associated with either is automatically controlled for. This econometric framework therefore produces estimates that are unaffected by our failure to observe subtle phenomena associated with the type of course being delivered.

The equation we estimate is

$$S = \beta_0 + \gamma_1 D + \gamma_2 D^* + \delta D \times D^* + \sum_{j=1}^{k} \beta_j x_j + e$$

where S is the student satisfaction score, D is a dummy indicating courses that were to be delivered online,  $D^*$  a dummy indicating periods before and after transition, and  $x_1, ..., x_k$  a series of control variables. Parameters  $\beta_0, ..., \beta_k, \gamma_1, \gamma_2$  and  $\delta$  are to be estimated, and it is  $\delta$  that is of particular interest. We interpret this parameter as the change in average satisfaction scores for courses that went from face-to face to online, relative to a baseline constructed from courses that did not change status. This estimate also controls for any exogenous differences that were induced by changes in  $x_1, ..., x_k$ . The model is fitted by OLS and we use robust standard errors throughout. We report parameter estimates in Table 1 for both sets of satisfaction scores. In each case, we control for changes in the size of the classes, the number of survey participants and the response rate. Ideally we would like to have more detail in our data set such as information on the age, gender, race and years of experience of the instructor, the type of content, historical failure rate etc. Unfortunately these data are unavailable however they should not unduly affect the analysis provided that they are uncorrelated with our central variables of interest.

Table 1. Difference-in Difference Models for the Effect of Online Delivery

Parameter	Course Satisfaction	Instructor Satisfaction
Constant	3.809***	3.900***
Transition	0.013	0.010
Online	-0.108*	-0.100*
Transition*Online	-0.191**	-0.149
Enrolment	0.001**	0.001**
Participants	-0.004***	-0.004***
Participants/Enrolment	0.530***	0.552***
N	2653	2653
R-Squared	0.033	0.042
F	15.09	19.16

Note: Parameters are estimated by OLS with White (1980) robust covariance. \*\*\*, \*\* and \* indicate significance at 1%, 5% and 10% respectively.

Estimates in Table 1 show that the transition to online learning reduced affected courses by 0.191 units in terms of course satisfaction, a figure that is significant at the standard  $\alpha = 5\%$  level. Instructor satisfaction also declined however the magnitude is slightly smaller and (0.149 units) and is not significant, although the p-value of 0.109 only just falls short of the threshold of  $\alpha = 10\%$ . In order to interpret the size of these shifts it is useful to benchmark them relative to the standard deviations of the underlying satisfaction distributions, in which case the effect sizes are approximately 30% and 25% of a single standard deviation. Given the similarity of these results, and the fact that these two indicators are so closely correlated, we conclude that switching to online teaching does seem to negatively impact upon a student's learning experience, although the magnitude of this effect is only modest and appears more important for the course than the instructor. Thus it appears that students do not completely hold their instructor responsible for a less satisfying experience if the course is delivered online.

Turning to other features of the model we observe that the courses that were to be converted to online delivery had significantly lower evaluations to begin with (0.108 and 0.100 across the two indicators), classes with higher enrolments had significantly *greater* scores, and that courses with higher participation rates had higher levels of satisfaction. Nonetheless the fits of the models were quite poor, accounting for only 3% of the variation in course scores and 4% of the variation in instructors scores. Thus it appears that most of the factors which

influence these metrics remain unexplained, and a deeper dive into the idiosyncratic variables that could potentially account for these variations is needed if the central factors driving student satisfaction are to be properly understood.

#### **Discussion**

Our analysis highlights several stylized facts about student satisfaction scores and online learning. Firstly online courses are somewhat less popular than face-to-face courses, especially in terms of satisfaction with instructors. Nonetheless when we structure a model to be able to estimate the causal effect of online learning it appears that students will punish online courses for this mode of delivery to a significant degree, but not their instructors. How can we reconcile this seemingly contradictory collection of findings? One possible explanation is that poorer evaluations for instructors of online courses may be in part due to self-selection issues where less high performing academics are called upon to teach these courses. This depresses the average instructor scores for online deliveries, without representing a causal effect. This phenomenon seems to occur alongside transitions to online delivery which appear to lower both metrics. In these cases it would be reasonable for university administrators to be concerned about the relative unpopularity of online courses, but less so about this unpopularity unfairly influencing the performance metrics of their instructors.

The key findings of the paper can be further unpacked. That is, while we have established that there are some significant differences in satisfaction for both courses and instructors for online courses, we have not considered some of the implications of these results. A frequent caveat expressed in the literature on evaluations of teaching in the tertiary sector is that satisfaction scores such as these might not be fully representative of the quality of the learning experience. For example a course might be popular with students if it is unchallenging or requires little effort, in which case the evaluation would be negatively associated with the quality of the learning experience. Given that evaluations only act as a proxy for true quality (i.e. they may lack validity – see Shevlin et al. (2000) or Sullivan and Skanes (1974)) it would therefore be possible that learning experiences my actually increase with online delivery, and that our results may reflect errors in measurement or other forms of endogeneity bias. However it is equally plausible that any such error may be having the reverse effect, and that online delivery is less effective than our results suggest, rather than more so. Indeed given that much of the learning experience involves subtle communication that is difficult to replicate in online classrooms it seems more likely that online courses are likely to contain subtly reduced content, even controlling for explicit learning objectives, which may bias students towards rather than away from this mode of learning.

A second issue to unpack is that our results only look at courses that have recently been converted to online delivery. Since reconfiguring a course is a large project that requires reformulating large amounts of content it is possible that our results are capturing teething issues, rather than ingrained dissatisfactions with modes of delivery. Put another way, the

fact that (i) online classrooms are often new to both instructors and students, and (ii) are usually prone to glitches and technological errors may make these courses appear worse than they would be in the long run. Indeed it seems reasonable to assume that online courses may improve at a greater rate than face-to-face courses. Developments in technology, increasing student experience with online classrooms and the training of instructors with this educational medium are all likely to provide scope for improvements that are unlikely to be matched in other forms of instruction. Therefore the next step towards evaluating the relative merits of online learning should focus on comparing mature, well established online courses to their counterparts in face-to-face instruction.

Thirdly we have implicitly been invoking the assumption that 'satisfaction' means the same thing for students who are taking online courses and those who attend classes in person. In some senses this is doubtful – satisfaction is probably more likely to be assessed relative to a baseline expectation rather than in absolute terms (Kahneman, 2011). If students have higher expectations for in-person classes than those delivered remotely then our variables are not directly comparable. A score of 4/5 for a face-to-face course may correspond to a much more satisfying learning experience than an equivalent online experience (although a priori less likely, the reverse may also be true). If this is the case our results will understate the negatives features associated with online learning.

#### Conclusion

This paper has presented a preliminary analysis of student satisfaction scores of courses and their instructors for online and face-to-face modes of delivery. We have found that instructors of online courses are less popular than face-to-face instructors and that converting a course from face-to-face to online seems to diminish the satisfaction of that course. The effect sizes are meaningful (around 25%-30 of a standard deviation) but hardly overwhelming. It seems that online teaching is less well received by students, but hardly overwhelmingly so, conditional upon the assumption that our satisfaction scores are meaningfully comparable across delivery modes. A conservative interpretation of our findings is that while it is still in its infancy, online instruction is probably considered to be a less satisfying learning experience for students. Educational administrators should weigh this moderate disadvantage to online education against some of its well-known advantages.

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